



SECURITY AND SURVEILLANCE INSTALLATION

ITB No. 2022B062 –

Provide LenelS2 OnGuard & Milestone Software and Hardware to the Municipality of Anchorage (MOA), Port of Alaska (POA).

PREPARED FOR

**MUNICIPALITY OF ANCHORAGE
PURCHASING DEPARTMENT**

Driving Modern Security

BID PROPOSAL

Item	Description	Serial Number	Manufacture #	Qty	UNIT	UNIT PRICE	EXTENDED PRICE
No Hardware Substitution Allowed / New Hardware Only MileStone license #M01-C02-203-01-6C4270 Upgrade and Renewal							
1	OnGuardPro; 0 - 128 Doors	SWS-PRO	Lenel	1	EACH	\$ 13,258.00	\$ 13,258.00
2	OnGuardPro; Maintenance Tier 1	SUSP-PRO-TR-1	Lenel	1	EACH	\$ 4,058.00	\$ 4,058.00
3	OnGuard Basic; Basic License for Integration of Milestone	ML-OGINT-PROENT	Lenel	1	EACH	\$ 15,080.00	\$ 15,080.00
4	Video Channel License for Milestone	ML-ONG-VIDINT	Lenel	80	EACH	\$ 0.00	\$ 0.00
5	Client View STD Seat; Concurrent seat cost	SWC-ADV	Lenel	15	EACH	\$ 2,623.00	\$ 39,345.00
6	Client View ADV; with Badge Advance Feature	SWC-IDADV	Lenel	2	EACH	\$ 3,270.00	\$ 6,540.00
7	Controller 2220; Intelligent Controller board	LNL-X2220	Lenel	12	EACH	\$ 2,042.00	\$ 24,504.00
8	Controller 1320; Controller (2 door) Card	LNL-1320-S3	Lenel	16	EACH	\$ 740.00	\$ 11,840.00
9	1320 SurCharge; Supply Sur-charge	1320-SCHRG-VAR	Lenel	16	EACH	\$ 165.00	\$ 2,640.00
10	OnGuard Deployment – Standalone	PES-IDP-PROI	Lenel	1	EACH	\$ 5,278.00	\$ 5,278.00
11	Program Management w/ Dedicated Project Manager	PES-PRM-CFQ	Lenel	1	EACH	\$ 1,458.00	\$ 1,458.00 \$ -785.00
12	Trade-in AAC license for 1 Smart Client w/C-Plus	UXPAACL	Milestone Systems	-2	EACH	\$ 0.00	\$ 0.00
13	Trade-in XProtect Expert DL w/ C-Plus	UXPETDL	Milestone Systems	-58	EACH	\$ - 282.00	\$ -16,356.00
14	Trade-in XProtect Expert BL w/ C-Plus	UXPETBL	Milestone Systems	-1	EACH	\$ - 2,099.00	\$ - 2,099.00
15	XProtect Corporate Base License (BL)	XPCOBT	Milestone Systems	1	EACH	\$ 2,673.00	\$ 2,673.00
16	XProtect Corporate Device License (DL)	XPCODL	Milestone Systems	58	EACH	\$ 276.00	\$ 16,008.00
17	XProtect Smart Wall Base License (BL)	XPSWBL	Milestone Systems	1	EACH	\$ 13,429.00 **	\$ 13,429.00 **
18	Adv Audio Codec (AAC) Lic for 1 XP Smart Client	XPAACL	Milestone Systems	2	EACH	\$ 0.00	\$ 0.00
19	XProtect Incident Manager Base License (BL)	XPIMBL	Milestone Systems	1	EACH	\$ 0.00	\$ 0.00
20	3 Years Care Plus for XProtect Corporate BL	Y3XPCOBT	Milestone Systems	1	EACH	\$ 1,176.30	\$ 1,176.30

** INCLUDED WITH MILESTONE XPROTECT CORPORATE BASE LICENSE - This software item is included and this line item is not necessary but we included it to show the item cost as requested. This line item is not included in our overall total bid assuming POA purchases Corporate

Vendor Name Stone Security

BID PROPOSAL (CONTINUED)

Item	Description	Serial Number	Manufacture #	Qty	UNIT	UNIT PRICE	EXTENDED PRICE
No Hardware Substitution Allowed / New Hardware Only Milestone license #M01-C02-203-01-6C4270 Upgrade and Renewal							
21	3 Years Care Plus for XProtect Corporate DL	Y3XPCODL	Milestone Systems	58	EACH	\$ 123.30	\$ 7,151.40
22	3 Years Care Premium for XProtect Corporate BL	MCPR-Y3XPCOBT	Milestone Systems	1	EACH	\$ 511.70	\$ 511.70
23	3 Years Care Premium for XProtect Corporate DL	MCPR-Y3XPCODL	Milestone Systems	58	EACH	\$ 53.55	\$ 3,105.90
Total (Items 1-23)						\$ 136,172.30	\$ 136,172.90
Reseller must be a current, authorized reseller for the LenelS2 OnGuard product and manufacturer, and provide evidence thereof with the submission of this ITB. Proper licensing should be provided to enable Milestone XProtect video into the LenelS2 OnGuard system and OnGuard access control event data into the XProtect system. The awarded integrator must be a certified LenelS2 authorized OnGuard integrator who is also certified with Milestone XProtect Advanced Products and all Milestone products must be procured through LenelS2.							
MOA will review any software licenses and/or support and maintenance agreement terms before final purchase - the resulting final documents will be referenced and attached to the invoice or order form and be included in the final Purchase Order.							

NOTE: Erasures or other changes made on the Bid Proposal page or the signature page shall be initialed by the person signing the bid.

Prompt Payment Discount - Payment Terms Offered
<u>0</u> % Net 15 OR Net 30 (default) 1% is the minimum amount allowed (As referenced in Special Provisions, paragraph 19)

Addendum Acknowledgement
Number(s) <u>Add 1,2,3</u> is/are hereby acknowledged

The bidder will accept CREDIT CARDS FOR PURCHASES against this ITB.

- YES
 NO

BASIS OF AWARD

Award will be made to the lowest responsive and responsible bidder in accordance with Anchorage Municipal Code Sections 7.15.040, 7.20.020, 7.20.030, and 7.20.040, with preference to local bidders applied in accordance with Section 7.20.040. Evaluation for determining the lowest bid will be made in the **aggregate**. **TO BE CONSIDERED FOR AWARD ALL ITEMS MUST BE BID.** All items must be new and come with manufacturer's warranty, if supplied by the manufacturer. The purchasing Director will have the sole discretion to determine whether the bid submitted meets specifications of the Invitation to Bid, whether a bidder is responsive, and whether a deviation is material.

Vendor Name Stone Security

BID PROPOSAL (CONTINUED)

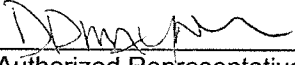
DELIVERY STATEMENT

The MOA requires delivery of all items as soon as possible. The required delivery date is no later than 30 days after receipt of order (ARO). Any bids indicating a delivery date outside of the required delivery date may be considered non-responsive.

DELIVERY LOCATION:

Deliver to: Municipality of Anchorage
Office of Information Technology
632 W 6th Avenue, Suite 430
Anchorage, AK 99501

By submitting a bid, the bidder acknowledges receipt, has reviewed and has an understanding of all documents listed on the Invitation to Bid Cover Sheet. For purposes of bid evaluation and contract award, in the event of inconsistency between the unit price and extended amount, the unit price will govern.



Authorized Representative Signature

Dave Maynes

Printed Name

Stone Security

Printed Vendor Name

351 W. Lawndale Dr.

Mailing Address

Salt Lake City, UT 84115

City, State, Zip Code

Physical Address of Company (if different from above)

City, State, Zip Code

11/1/2022

Date

Dir. of Estimating

Title

877.888.0129

Phone Number

866.707.4754

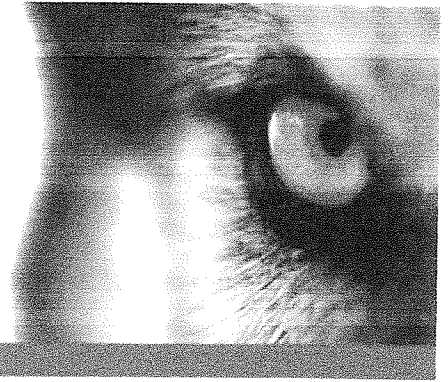
Fax Number

dave@stonesecurity.net

Company Email Address

By signing above the bidder certifies they are an equal opportunity employer and will not discriminate against any employee or applicant for employment because of race, color, religion, national origin, ancestry, age, sex, sexual orientation, gender identity, marital status, or physical or mental disability. The contractor will comply with all laws concerning the prohibition of discrimination including, but not limited to Title 5 and Title 7 of the Anchorage Municipal Code.

Milestone Reseller Partner



This certifies that:

Stone Security, LLC

is a **Milestone Diamond Partner**

Stone Security is considered an expert within the field of IP Video Surveillance and has had extensive training in all of Milestone's XProtect video management software and services. Stone Security is able to fulfill installation requests for the most sophisticated and demanding projects. They have dedicated, 24/7 customer support and are certified to develop and integrate third-party solutions into XProtect for customized software. They are able to utilize all of the benefits of the Milestone Channel Partner Program.

Date: February 14, 2014

A handwritten signature in black ink, appearing to read "Eric Fullerton". The signature is written in a cursive, flowing style. Below the signature is a solid horizontal line.

Eric Fullerton
Chief Sales and Marketing Officer



The Open Platform Company